



Convenience distribution injects significant revenue into state and local economies, connecting manufacturers to more than **150,000 retailers** and creating a ripple effect that reaches every corner of the American economy.



Convenience distributors are a vital part of America's supply chain, directly supporting more than **72,300 jobs** and generating **\$7.5 billion** in wages, salaries, and benefits throughout all **50 states**.

\$28 BILLION
IN DIRECT OUTPUT

More than 54 cents of every dollar of direct output accrues as GDP underscoring distributors' role as value-added service providers.



JOBS
72,300+



LABOR INCOME
\$7.5B



STATES
50

**MULTIPLIER EFFECTS:
HOW ONE DOLLAR AND ONE JOB RIPPLE OUTWARD**

OUTPUT

2.3X

Every \$1.00 of direct output generates an additional \$1.33 across the economy.

GDP

2.4X

Every \$1.00 of GDP created directly generates \$1.41 more elsewhere.

LABOR INCOME

2.7X

Every \$1.00 in direct labor income produces \$1.68 more in earnings nationwide.

JOBS

3.3X

Every direct job supports more than two additional jobs across the wider economy.

ECONOMIC OUTPUT

Convenience distributors move tens of thousands of SKUs to **150,000+ retail locations** every day, generating **\$28.3 billion** in direct output, **\$65.9 billion** in total annual economic output, and contributing **\$37.2 billion** to U.S. GDP.



JOB MARKET SUPPORT



Convenience distributors directly support more than **72,300 jobs** and sustain **237,000 total jobs** across the U.S. economy.

LABOR INCOME



Generating **\$7.5 billion** in direct wages, salaries, and benefits, and **\$20.2 billion** in total labor income across the full supply chain.



RETAILERS SERVED

Connecting manufacturers to more than **150,000 convenience stores, gas stations, and small retailers** in every state.



ECONOMIC OUTPUT

Generating **\$65.9 billion** in total economic output and contributing **\$37.2 billion** to U.S. GDP every year.



SUPPLY CHAIN REACH

Supporting **82,300 additional jobs** and activating **\$18.9 billion** in supplier activity across transportation, real estate, insurance, and professional services.



SMALL BUSINESS BACKBONE

Keeping tens of thousands of independent, family-owned convenience stores viable as local employers and neighborhood anchors in communities across America.



TAX PAID

Generating **\$8.6 billion** in total federal, state, and local tax revenue, funding infrastructure, schools, and essential public services in communities across the country.

For the full Economic Impact Report, visit cdaweb.net/EconImpact